

# CANNABIS QUICK FACTS

2022 - 2023

1

## Alberta's cannabis model

AGLC is responsible for regulating Alberta's non-medical cannabis industry, the distribution of cannabis and promoting responsible and informed cannabis use.

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## Our commitment to Albertans

AGLC is committed to keeping cannabis out of the hands of children and youth; protecting public health; limiting the illicit cannabis market; and continuing to provide Choices Albertans can trust.

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## What's legal?

- Must be 18+
- Youth cannot enter cannabis stores, even with an adult.
- Purchased from licensed retail store or retailers licensed to sell cannabis online. Visit the cannabis licensee search ([aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search](https://aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search)) to learn more.
- 30 grams of dried flower or equivalent is the most you can buy or carry at one time and each household is permitted to grow a maximum of four plants.

4

## Supply

Consumer demand drives the products brought into the province.

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## Licensing

As of March 31, 2023, AGLC had issued **756** cannabis retail store licences. Visit [aglc.ca/cannabisretailers](https://aglc.ca/cannabisretailers) for the list of locations.

6

## Licensed producers

- In an effort to provide the most choice for Albertans, AGLC welcomes licensed producers that pass our due diligence.
- Regulated by Health Canada.
- As of March 31, 2023, **143** federally licensed producers are supplying Alberta's non-medical cannabis market, and **38** are Alberta-based.
- Visit [aglc.ca/licensedproducers](https://aglc.ca/licensedproducers) for a complete listing.

7

## Inspections

- As part of the licensing process, inspections are completed at potential retail locations to ensure they meet all legislated physical and security requirements.
- Inspectors check licensees for compliance in a number of areas including, but not limited to: selling to minors and service to intoxicated patrons.
- AGLC inspectors conducted **4,944** inspections between April 1, 2022 and March 31, 2023. There were **20** penalties issued to **18** licensees during this timeframe. For information on Board hearings, visit [aglc.ca/hearings](https://aglc.ca/hearings).
- **98** per cent of cannabis licensees complied with legislation, regulation and policy.

# CannabisSense

## CannabisSense

CannabisSense is a public education program that provides information to Albertans about legal cannabis. Using research-based materials, it gives Albertans the tools to make informed decisions. Visit [CannabisSense.ca](https://cannabisense.ca) for the most up-to-date information.



## SELLSAFE CANNABIS Staff Training

### SellSafe Cannabis Staff Training

- SellSafe is AGLC's social responsibility training program for licensed retailers and suppliers of cannabis products. The program's content helps licensee staff understand their responsibilities to customers and AGLC's social responsibility policies.
- Certification is mandatory for anyone wanting to work in a licensed cannabis store. Employees involved in the marketing, promotion or sale of a cannabis supplier's products must also be SellSafe-certified.
- As of March 31, 2023, **37,824** SellSafe certificates have been issued since the program's launch on May 1, 2018.
- Visit [smartprograms.aglc.ca](https://smartprograms.aglc.ca).

### Qualified Cannabis Worker

- Individuals working in a position where cannabis is provided under the authority of a cannabis licence, including retail licensees that are responsible for directly managing:
  - » cannabis retail store(s);
  - » managers, supervisors and all other employees working in retail cannabis stores (excluding cleaning staff);
  - » security staff;
  - » direct supervisors of employees of a company contracted to provide security at retail cannabis stores and managers, supervisors and all employees of a cannabis representative that are involved in the marketing, promotion and sales of cannabis products;
- must be Qualified Cannabis Workers.
- As of March 31, 2023, there were **20,385** Qualified Cannabis Workers.
- Visit [aglc.ca/cannabis](https://aglc.ca/cannabis) to learn more about the requirements to work in Alberta's cannabis industry.

## Remember

AGLC licensed retailers are the **ONLY** legal sources for non-medical cannabis in Alberta.

## Cannabis financial results

Cannabis licensed retailers sell cannabis online and provide delivery. Albertans can find a retailer near them through the cannabis licensee search ([aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search](https://aglc.ca/cannabis/retail-cannabis/cannabis-licensee-search)).

### Financial results

For the year ended March 31  
(in thousands of dollars).

	2023 <sup>1</sup>	2022
<b>Cannabis net revenue</b>	<b>\$ 60,425</b>	<b>\$ 37,003</b>
Operating expenses	(49,311)	(47,126)
Other revenue	6,918	5,771
<b>Cannabis net income (loss)</b> (Revenue/reduction to GoA) <sup>2</sup>	<b>\$ 18,032</b>	<b>\$ (4,352)</b>

<sup>1</sup>AGLC Annual Report 2022-23, page 67. | <sup>2</sup>Government of Alberta's General Revenue Fund.

### Cannabis sales

For the year ended March 31.

	2023 <sup>1</sup>		2022 <sup>1</sup>	
	(in thousands of dollars)	(in kilograms, kg)	(in thousands of dollars)	(in kilograms, kg)
Dried flower	\$ 206,886	59,121	\$ 226,528	59,490
Pre-roll	131,789	25,465	120,874	21,704
Vape	127,574	19,018	103,946	12,824
Extract	73,372	20,569	28,940	5,781
Edible	28,514	8,126	23,993	5,997
Milled flower	23,902	7,939	15,726	5,265
Oil/spray	9,185	330	11,492	477
Beverage	7,843	1,931	6,406	6,418
Capsule/soft gel	6,620	621	6,001	478
Topical	2,628	702	3,261	795
Beverage (non-liquid)	426	45	773	51
Seed	139	26	366	49
<b>Total</b>	<b>\$ 618,878</b>	<b>143,893</b>	<b>\$ 548,306</b>	<b>119,329</b>

<sup>1</sup>AGLC Annual Report 2022-23, page 38.